

# Don't break the bank to achieve technology transformation.

**CALYX NETWORK™ SAVED MAZANEC,  
RASKIN & RYDER CO., L.P.A. AN ESTIMATED \$250K**



## Challenge

A busy law firm serving three states, Mazanec, Raskin & Ryder Co., L.P.A. was experiencing the pain of growing faster than their technology could support. To achieve uninterrupted, real-time, secure network access, the firm needed more than a traditional IT network solution could offer.

*Technology disruptions are very cost-prohibitive when you're talking about billable hours and prep for case work at a law firm. Now we have consistent, real-time access to our files.*

**Christina M. Koeth-Bidwell, CCM**

## Insight

Mazanec, Raskin & Ryder was looking for a permanent, scalable solution to improve productivity and enhance security. Their aging equipment and network created speed and access issues. When one location went offline, a domino effect ensued, where all offices would lose access.

Their aging systems also made troubleshooting difficult. This led to finger pointing between the IT services provider and carrier – all while taking hours or days to get the company back to business.



## Solution

The firm leveraged Calyx Network™, a more cost-effective fully managed network solution. Calyx Network eliminates issues commonly associated with complex services like MPLS, Metro Ethernet and point-to-point connects. Instead, costs are streamlined through the aggregation of commodity internet services.

As part of the transformation, Calyx also replaced all outdated equipment. If anything goes wrong in the future, it's immediately addressed by Calyx's support team, even carrier-related issues. Systems are fast, secure and accessible.

The icing on the cake? With Calyx Network, the firm achieved a new level of agility without making a sizable capital investment. For a simple monthly fee, everything is covered.

*If any problems surface, Calyx handles it. We have all new equipment and our costs actually went down. It's a real win-win.*

---

Christina M. Koeth-Bidwell, CCM

## Impact

Connectivity issues have been eliminated. Attorneys can safely and securely access files anytime, anywhere. The team at Mazanec, Raskin & Ryder now has the peace of mind that systems across the enterprise will perform.

Better still, the transition to Calyx Network™ saved the firm an estimated \$250K over three years. With no upfront capital investment and an improved experience, the company can focus on growth.



**Up next: The firm plans to leverage Calyx Framework™ for hassle-free transition to a cloud-based solution.**